



### SSHED # 1 Business Incubator in Australia

The SSHED won Incubator of the Year at the Small Business Development Conference Awards held in Tasmania, August 2005. The SSHED was also presented with the Metropolitan Incubator of the Year Award at the ceremony.

The Awards are hosted by Business Innovation and Incubation Australia (BIIA). The SSHED beat out entries from across Australia to win the overall award, judged against international best practices for business incubation.

Here's what the judges had to say:

*"...An outstanding achievement, particularly in less than 2 years. An excellent model for others to emulate ... Great alliance to get a new building in an area where old buildings are not available ... and lots of synergy."*



**Craig Doyle, SSHED Manager, credits the success of the SSHED to close connections with the local business community.**

### Two mapping companies join the SSHED

The latest businesses to join the SSHED are [Lagen Spatial](#) and [Spatial Tapestry](#).



Both companies offer specialist data mapping (also known as Geographic Information Systems GIS) solutions. [Spatial Tapestry](#)

supplies highly specialised position correcting software for utility and energy companies. [Lagen Spatial](#) delivers intelligent decision and enterprise mapping solutions to improve business decisions.



**Brett Madsen, Director, Lagen Spatial.**

### SSHED turns 2!

In November the SSHED celebrates its second year in business. Since opening its doors in November 2003, twenty entrepreneurs have set up businesses in the SSHED, generating more than 76 new jobs.

According to Craig Doyle, SSHED Manager, there's great energy and enthusiasm at the SSHED with businesses helping each other by providing advice, contacts, referrals, ideas and even making joint pitches.



**To find out who's in the SSHED, [click here](#).**

### GetData wins prestigious award

#### GetData

Software Development Company won a coveted Consensus

Award 2005 for the innovation, performance and market

potential of its lead product Recover My Files Data Recovery software.



**The GetData team with The Hon. Helen Coonan, Minister for Communications, IT and the Arts.**

### Using sunshine and rain

#### WATERSHED

**WEST** has also moved into the SSHED.

Founded by John and

Louise West, the business specialises in cost-effective and commonsense water and energy savings solutions that save money and help the environment.

[WATERSHED WEST](#) has also integrated both rainwater harvesting and solar hot water systems so people can generate free water and energy from their rooftops.



## Hit the waves and surf the net!

SSHED tenant, [BANGitUP.com](http://BANGitUP.com) in conjunction with support from Telstra mobile broadband recently developed a way to go surfing while still running your business. Known as the "BANGERBOARD" it's a fun way to mix work and play and highlights the importance of the internet in business today.

Visit [www.bangitup.com](http://www.bangitup.com)



## GetData graduates

[GetData](http://GetData) is the fourth business to graduate from the SSHED. [GetData](http://GetData) was a founding tenant and joined the SSHED in September 2003.

The business has enjoyed tremendous success and recently secured a retail contract in the USA for their [Recover My Files](http://Recover My Files) to be sold in CompUSA, Fry's Electronics and Micro Center.

[Recover My Files](http://Recover My Files), [Recover My Photos](http://Recover My Photos) and the [Computer Security Tool](http://Computer Security Tool) are now also available at major retail outlets in Australia, including Officeworks, Harvey Norman and Dick Smith stores.

[GetData](http://GetData) joins the three other graduate businesses - [MobileMessenger](http://MobileMessenger), [Supermodels](http://Supermodels) and The Tone Group.



## About Us

The SSHED is a business accelerator at Sutherland, Sydney. Our aim is to fast track the pace of business growth. By helping local businesses succeed, we also create local jobs.

At the SSHED we provide businesses with:

- first-class office space
- mentoring and coaching
- networking and workshops
- powerful IT services and support.

To find out more:

PH: 9545 7777

E: [info@sshed.com.au](mailto:info@sshed.com.au)

[www.sshed.com.au](http://www.sshed.com.au)

## Learning from business experts

The SSHED once again hosted the "How to build a better business" conference, 8



September, and more than 100 local business people attended. Tom O'Toole, CEO, Beechworth Bakery gave the keynote address. Tom has built his bakery into one of Australia's greatest success stories and has grown his business from \$100,000 to over \$3 million per annum.

## Careers website rockets

[CareerCentral's](http://CareerCentral's) website is the fastest growing careers and job service website in Australia and is the only Australian job site aimed at secondary school students.

The site has recorded more than 2.5 million hits and now receives over 500,000 hits each month.

To check out this award winning site, visit: [www.careercentral.com.au](http://www.careercentral.com.au).



The business accelerator is an initiative of Sutherland Shire Council

**SSHED**

The SSHED Business Accelerator was established with funding assistance from the Commonwealth Government's Small Business Incubator Program.

eNewsletter developed by SSHED tenant [Switch I.T.](http://Switch I.T.)

[Click here to unsubscribe from the SSHED eNewsletter.](#)